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BUSINESS OPPORTUNITIES FROM ISRAEL

November 2023

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

<i>Offer No.</i>	<i>Interested in</i>	<i>Subject</i>
145407	<i>Export</i>	<i>Tahini Products</i>
145408	<i>Export</i>	<i>OEM+ODM Watch Manufacturer, Watches with Logo, Corporate Gifts Collection, B2B, Small QTY</i>
145409	<i>Export/Joint Ventures/Franchisee</i>	<i>Water Protection & Safety Water Technology</i>
145416	<i>Export/Services</i>	<i>Call Recording Solutions for the Call Center Industry</i>
145421	<i>Export/Joint Ventures/Franchisee</i>	<i>Medical Devices for Skincare, Dermatology and Cosmetics</i>
145424	<i>Export/Joint Ventures/Franchisee/Representation</i>	<i>Website and sales application development, license distribution, implementation for CRM, ERP, and B2B software, IOT component that monitors and controls electrical devices</i>
145425	<i>Export/Services</i>	<i>Computer Vision Exercise Platform for Physiotherapy and MS</i>
145471	<i>Export</i>	<i>IT Support and Cyber Security Services, Virtual Private Cloud, Cloud Backup and DR</i>
145501	<i>Import</i>	<i>Power Supplies, Cables, Displays</i>
145503	<i>Import</i>	<i>Work Clothes</i>

EXPORT & TECH. INQUIRIES

Company Name	Prince Tahini - Taaman Food Marketing (30436)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.princetahina.com
Year of Establishment	1987
No. of Employees	50
Offer No.	145407
Interested in	Export
Summary of offer	Tahini Products
<p><u>Description of Offer</u></p> <p>Over the past three months, we changed ownership and were bought by a well-established company with over 45 years of experience in the FMCG industry, ranking among the top 100 trading companies in Israel. This transition has brought about positive changes, and we are confident that it will benefit our customers in numerous ways.</p> <p>The traditional roasting and grinding methods used to produce our tahini guarantee a natural, healthy product that preserves all of the essential nutritional benefits of tahini.</p> <p>We produce our high-quality tahini from 100% pure, premium sesame seeds. We offer Natural Tahini, Organic Tahini, Whole Tahini and Seasoned Tahini.</p> <p>We also offer new tailor-made Garlic Tahini and Hot & Spicy Tahini.</p> <p>Innovation: The Squeeze Tube is designed for portability, allowing the easy squeezing of creamy tahini into a variety of snacks and foods.</p> <p>We are looking for opportunities to collaborate with retailers, vendors, distributors (food service, hospitality), manufacturers (dips producers).</p> <p>We are committed to providing exceptional Tahini products and are eager to expand our collaboration with your esteemed organization. As we return to full operations, we are fully equipped to meet your needs and exceed your expectations.</p>	
Potential Partners	Retailers/vendors/distributors (food service, hospitality), manufacturers (dips producers).
Target Countries	USA, Western Europe, Australia.

Company Name	KYT Watches Ltd. (73278)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.adiwatches.co.il
Year of Establishment	1984
No. of Employees	35
Offer No.	145407
Interested in	Export
Summary of offer	OEM+ODM Watch Manufacturer, Watches with Logo, Corporate Gifts Collection, B2B, Small QTY

Description of Offer

We are a watch factory located in a kibbutz, half an hour south of Tel Aviv. Our goal is to provide our customers with beautiful watches that offer the best value for their purchase. To achieve this, we combine our 40 years of experience, innovation & technology, with cutting-edge designs to create a diverse collection of high-quality reliable watches.

Our product offerings include:

1. OEM - you can choose from our existing watch designs in the catalogue and make minor modifications, such as adding a logo to the dial and the case.
2. ODM - A-Z watch production process - fully design the watch case, dial, hands, band/bracelet, and functionality through QC to deliver a full watch collection.
3. Military and tactical watches in various styles and movements - we allow a wide range of customizations, from titanium to ceramic. We are the official supplier of Israeli Defence & Air Force.
4. Ethnic & religious memorabilia, such as the Judaica collection that combines Hebrew lettering, biblical quotes, and Jewish tradition.
5. B2B, promotional & corporate gift personalization - we offer personalized watches with company or brand logos, with minimum order quantities as low as 25 units.
6. Collaboration with high-end/luxury watch customization.

Potential Partners	<ul style="list-style-type: none"> • Any commercial company that wants to give watches as a gift to its employees/customers to promote their project. • Watch distributors that own private labels. • Fashion and jewelry local designers that wish to create a watch line. • Global Jewish communities. • Military units.
Target Countries	Worldwide

Company Name	Arad Art Display Ltd. (77694)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.aradartdisplay.com
Year of Establishment	2007
No. of Employees	3
Offer No.	145409
Interested in	Export/Joint Ventures/Franchisee
Summary of offer	Water Protection & Safety Water Technology - Protection and Monitoring of Valves, with a Particular Focus on Fire Hydrants
<p><u>Description of Offer</u></p> <p>Our company specializes in the protection and monitoring of valves, with a particular focus on fire hydrants.</p> <p>Our comprehensive system offers the best solution to billing the users, keeping the hydrants in complete readiness for firefighters, upgrading the city's functions, and guaranteeing fast ROI. Our unique system is a bestseller in Israel.</p> <p>Currently, we are in the process of developing an advanced smart monitoring solution that will enable us to integrate our system within the smart-cities environment, focusing on Lorawan communication.</p> <p>In light of this, we are seeking investors to support the financing of this development.</p> <p>We own several patents in the field of fire hydrant protection and smart locks.</p>	
Potential Partners	Investors
Target Countries	Worldwide

Company Name	Avdor Group (58546)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.avdorcis.com
Year of Establishment	2010
No. of Employees	12
Offer No.	145416
Interested in	Export/Services
Summary of offer	Call Recording Solutions for the Call Center Industry
<p><u>Description of Offer</u></p> <p>Our company is an Israeli high-tech company that manufactures call-recording solutions for the Call Center industry. We have been serving customers through a net of partners worldwide (US, Latin America, Europe, APAC) for over 20 years.</p> <p>The company is headquartered in Israel with branch offices in Belgium and China, and a worldwide customer installation base in the USA, Canada, China, France, India, Israel, Thailand, Serbia and Singapore.</p> <p>We focus on providing our partners and distributors with recording tech products, solutions, and value-added features like transcription sentiment analysis, screen monitoring, and QM models. Moreover, we provide envelopes, products, and services that support growth (new clients/keeping existing), extending the offering portfolio with simple-to-implement and simple-to-use.</p> <p>We develop a platform with Vas API connectivity mainly for recording call centers, companies, recording and monitoring systems, and agent performance optimization solutions for the global communications market. In Israel, the company develops such systems and solutions. It sells them exclusively to the parent company (with extensive and significant experience in the Telecom industry), which scantells them to the Israeli market. The company offers on both premise and cloud-based solutions for SMBs to enterprise customers. More than a hundred customers have chosen the solution across the globe, helping their customers to save money on disputes.</p> <p>We maintain high service standards with an informal approach for better clarity. We appreciate every request and try to keep up with innovative/creative solutions.</p> <p>Advantages and Innovations of the software solution include:</p> <ul style="list-style-type: none"> • 30% cheaper than that of the competitors • a user-friendly, web-based system • an effective and fast customer service tool 	

<ul style="list-style-type: none"> • ready to make adjustments and developments according to customer demand • The system supports compliant environments, such as PCI DSS compliance for credit card systems. This is allowed via specific standards, and can operate under the new GDPR (privacy protection) regulations in Europe, with low maintenance requirements, due to compatibility with all telephonic technological solutions on the market. 	
Other Information	<p>Today, the company offers a state-of-the-art recording software system, which enables recording and synchronization of phone calls and computer screens. The system knows to record voice, screen activity, mobile calls & SMS recordings. In addition, the software enables locating the recordings according to many parameters - extension number, social security number, representative name, and more. The solution makes it possible to perform quality control of the call using the software by automatically detecting certain words in the conversation. This is dedicated to call centers and is suitable for diverse telephony infrastructures.</p> <p>It helps call centers identify service gaps and improve the customer's experience. It captures, evaluates, and analyzes customer interactions, increasing customer loyalty in today's competitive business environment.</p>
Potential Partners	<ul style="list-style-type: none"> • Integration companies that provide their customers with comprehensive solutions in the field of telephony. • Companies that specialize in installing recording systems with compliance. • Call center integrators partners.
Target Countries	Latin America, Europe, APAC.

Company Name	Sealaria Ltd. (13685)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.sealaria.com
Year of Establishment	2017
No. of Employees	5-10
Offer No.	145421
Interested in	Export/Joint Ventures/Franchisee
Summary of offer	Medical Devices for Skincare, Dermatology and Cosmetics, including Gel, Serum, Spray, Ointment, Wet Wipes, Creams, Cleansers, Base Gel for Therapists and Industrial Gelatinized Red Algae

Description of Offer

Our company is a cutting-edge cosmetic company based in the picturesque North of Israel, specializing in harnessing the extraordinary benefits of red-macro algae from the pristine Mediterranean Sea. Our innovative synergistic processing method sets us apart and has proven exceptionally effective in clinical trials, addressing a wide range of skincare concerns.

Our gel preserves all vitamins, essential amino acids, and aromatic natural ingredients.

Scientifically validated benefits: our secret weapon is the synergetic processing of the red-macro algae *Gracilaria sp.*, which is our unique IP.

Gracilaria ingredients have been scientifically validated for their remarkable ability to:

1. Assist with Irritated Skin: Our products are formulated to soothe and rejuvenate even the most sensitive skin, helping you achieve a radiant complexion.
2. Alleviate Pain: Our formulations can provide relief from skin discomfort, making them essential for those with dermatological concerns.
3. Protect and Accelerate Wound Healing: Our unique raw materials aid in wound healing by protecting against infections and promoting faster recovery.

Additionally, these raw materials have demonstrated significant potential in boosting formulations, accelerating healing, and acting as potent carriers for active ingredients, thus enhancing treatment efficiency.

We take pride in offering a diverse product line to cater to the unique needs of our clients.

Our range includes:

- Gel
- Serum
- Spray
- Ointment
- Wet-wipes
- Creams
- Cleansers

We do not just stop at finished products; we also provide raw materials, allowing you to incorporate the benefits of our red-macro-algae IP into your own formulations.

We firmly believe that our offerings have the potential to revolutionize the cosmetic and dermatological industries. As we seek to expand our partnerships and distribution channels, we invite you to get to know our company and experience the exceptional advantages of our products. Whether you are a cosmetics manufacturer, a dermatological brand, or a distribution channel for skincare, we are confident that we can offer you valuable, innovative solutions.

Join us in embracing the extraordinary world of our product, where the power of nature meets the science of skincare. Contact us today and discover the difference we can make for your brand and customers.

Other Information	Our customers may purchase materials in the final packaging or bulk supply for their local requirements.
Potential Partners	Dermatology and cosmetics distributors, pharmacy and alternative medicine chains, manufacturers of topical products.
Target Countries	North America, Europe.

Company Name	Shenhav Technology Distribution Company (77899)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.shanishenhav.com
Year of Establishment	2022
No. of Employees	5
Offer No.	145424
Interested in	Export/Joint Ventures/Franchisee/Representation
Summary of offer	Website and sales application development, license distribution, implementation for CRM, ERP, and B2B software, IOT component that monitors and controls electrical devices
<p><u>Description of Offer</u></p> <p>Our company invests in and distributes new and innovative technologies such as website and sales application development, license distribution, CRM, ERP, and B2B software implementation.</p> <p>One of our products is also an IOT component that monitors and controls electrical devices (e.g., the number of coffee cups that come out, which type, when it was cleaned, etc.).</p> <p>We also specialize in providing custom software development services, such as mobile applications, cloud solutions, and integration service.</p> <p>Our goal is to help businesses maximize efficiency and profitability with the latest technology.</p>	
Potential Partners	<ul style="list-style-type: none"> • Technology companies, technology distribution companies, business companies, companies selling B2B/B2C products, etc. • Coffee machine factories, coffee distribution companies, coffee chains with 3 or more branches, etc.
Target Countries	EU Countries, USA, Australia.

Company Name	Kentai Ltd. (77961)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.kentai.com
Year of Establishment	2019
No. of Employees	16
Offer No.	145425
Interested in	Export/Services
Summary of offer	Computer Vision Exercise Platform for Physiotherapy and MSK
<p><u>Description of Offer</u></p> <p>Our company is a computer vision exercise platform for physiotherapy and MSK. Our platform runs on any device with a camera (mobile phones, computers, tablets) and provides patients with real-time feedback and guidance. It also provides therapists (or the health services providers) with the data of the patient's performance in order to further personalize their home exercise protocols.</p> <p>We work with rehabilitation hospitals in Israel.</p> <p>We already have customers in the US - digital healthcare providers that embed our platform within their digital offerings to deliver to their patient's AI-guided exercises. We also pilot with traditional healthcare systems in the US.</p> <p>In addition, we have in the UK a digital healthcare partner and a pilot with one university.</p>	
Potential Partners	Digital healthcare providers, traditional healthcare providers, hospitals, physical therapy clinic chains.
Target Countries	USA, UK, Canada, Australia.

Company Name	OrrTech (26275)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.orrtech.co.il

Year of Establishment	2009
No. of Employees	5
<i>Offer No.</i>	<i>145471</i>
<i>Interested in</i>	Export
Summary of offer	<i>IT Support and Cyber Security Services, Virtual Private Cloud, Cloud Backup and DR</i>
<p><u>Description of Offer</u></p> <p>We are an innovative IT solutions provider based in Israel, led by an independent business owner with a strong passion for technology.</p> <p>Specializing in delivering cutting-edge services to businesses across, our company is dedicated to enhancing your digital infrastructure. Our core expertise lies in cloud services, offering virtual private servers that empower businesses with scalable and secure computing resources.</p> <p>Additionally, we arrange cyber protection, safeguarding your data and systems from potential threats. With a keen interest in sports and a deep understanding of computer technology, our founder ensures a holistic approach to your IT needs.</p> <p>Our primary goal is to help businesses thrive in the digital age, particularly in the realms of cloud services and cybersecurity. Choose us for reliable IT solutions that drive your success.</p>	
Potential Partners	Cloud services – virtual private servers IT solutions provider Cyber Security expertise
Target Countries	Europe and USA.

IMPORT

Company Name	To-Team Ltd. (62964)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.toteam.co.il
Year of Establishment	2009
No. of Employees	6
<i>Offer No.</i>	<i>145501</i>
<i>Interested in</i>	Import

Summary of offer	Power Supplies, Cables, Displays
<p><u>Description of Offer</u></p> <p>Our company provides a One-Stop-Shop service for embedded customers. Established in 2009, our company offers leading-edge product lines such as Artificial intelligence (AI), Small-Board-Computers (SBC), and Super Computers.</p> <p>Our wide range audience includes early-stage startups, mature companies, and the world's largest construction electronic manufacturing. Our products and solutions are sold worldwide with a special emphasis on the USA, China, Taiwan, and India.</p> <p>Our professional service includes a wide range, from the component level, top-level system architecture and up to advanced full-blown hardware platform design.</p> <p>We are interested to import the following products:</p> <p>Power supplies- especially DC-DC brick style. 5W-2000W.</p> <ul style="list-style-type: none"> • Cables - Customize, harness, telco, data, mix power +data. • Displays - LCD TFT, OLED, AMOLED. 0.5"-23" • Mini PC - Industrial, longevity, SOM, SBC, COM, Mother board and Server board. 	
Potential Partners	Only manufacturers, not distributors - off the shelf and customized.
Target Countries	South Korea, India, Vietnam, Thailand.

Company Name	Worker Ltd. (41642)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.worker.co.il
Year of Establishment	2002
No. of Employees	200
Offer No.	145503
Interested in	Import
Summary of offer	Work Clothes <ul style="list-style-type: none"> • 100% Pure Cotton T-Shirts • Multifunction Pockets Cargo Pants • Pants, Jackets
<u>Description of Offer</u>	

We are the leading and largest company in Israel for the production, import and marketing of work clothes, personal protective equipment, safety shoes, professional clothing, and more.

We provide complete professional equipment for every employee and lead the industry with a variety of high-quality, advanced, and innovative products.

Founded in 1985, our company is the home to leading brands from all over the world. It currently has 14 branches in a nationwide network, an innovative 13,000-sqm logistics center equipped with computerized technologies and innovative systems. The company's products undergo strict quality tests.

We are searching for suppliers that produce tactical garments for the workers field.

Potential Partners

Suppliers of tactical garments for the workers field

Target Countries

India, Vietnam