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BUSINESS OPPORTUNITIES FROM ISRAEL <u>February 2024</u>

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: <u>chamber@chamber.org.il</u>

We invite you and your members to submit business offers for publication on our website business opportunity system.

To post an offer, please click here

Thank you in advance for your cooperation.

Offer No.	Interested in	Subject
147931	Joint Ventures/ Services	Leather Manufacturers of Handbags and Shoes
147932	Imp-Exp/Joint Venture/ Franchisee	Vanilla Based Products, Vanilla Cultivation, Vanilla Processing
147933	Imp-Exp/ Franchisee	Spare Parts for Mobile Phones
147934	Export/JV/ Representation	Digital Platform for Producing Hot & Nutritious Meals
147936	Import	Home Cleaning Products: Toilet Cleaning Products, including toilet bowl cleaners and toilet bowl pods
147948	Import	Buying Human Hair for the Wig Industry
147955	Import/ Representation/ Franchisee	Raw Materials for the Food Industry
148049	Import	Children's and Babies' Furniture
148050	Imp-Exp/ Franchisee	BBQ Charcoal, Fire Starters, BBQ Accessories, Firewood

EXPORT

Company Name	SavourEat (78234)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.savoreat.com
Year of Establishment	2019
No. of Employees	16
Offer No.	147934
Interested in	Export/Joint Venture/Representation
Summary of offer	Digital Platform for Producing Hot & Nutritious Meals

Description of Offer

Our company has created a revolutionary chef robot, and together with proprietary digital printing, we present a platform that allows our customers to provide their consumers various delicious and nutritious meals that can be tailored to their specific taste, diet, and lifestyle.

Our system offers a pioneering solution for fast-moving kitchens, instantly customizing the perfect meatless burger, and we are expanding into delicious meatless steaks, kebabs, and even alternative seafood.

Our advanced technology is capable of making up to 90 meals an hour. We are FDA, UL, and NSF-approved, and we currently have partners in the US. The machine also leads to smaller workforce requirements, with no need for any kitchen, prepares consistently perfect portions and can be personalized per every user.

Potential Partners	Premium food chains, hospitals, stadiums, catering companies, innovation managers, QSR and institutional dining.
Target Countries	USA

IMPORT

Company Name	Azulay Michel - Import & Marketing (78355)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: <u>chamber@chamber.org.il</u>
Year of Establishment	1999
No. of Employees	3
Offer No.	147936
Interested in	Import
Summary of offer	Home Cleaning Products: Toilet Cleaning Products, including toilet bowl cleaners and toilet bowl pods

Description of Offer

With over 20 years of experience, our company specializes in importing cleaning materials for top companies in Israel.

We offer private label services to distributors and key marketers in Israel, covering a range of products such as cleaning items, home products, floor squeegees, floor cleaning liquids, air purifiers, toilet bowl pods, and more.

Currently, we are keen on importing toilet cleaning products, and our main focus is to locate a reliable manufacturer for toilet bowl pods.

Potential Partners	Toilet bowl pods manufacturers, cleaning products manufacturers and suppliers.
Target Countries	Europe

Company Name	Hanivheret - Prime Hair Marketing Ltd. (75305)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>

Website	www.gold-hair.com
Year of Establishment	2020
No. of Employees	6
Offer No.	147948
Interested in	Import
Summary of offer	Buying Human Hair for the Wig Industry

Our company specializes in sourcing high-quality human hair from Europe and South America. We proudly serve the dynamic wig industry in Israel by marketing and distributing premium human hair to our clients.

Our company is looking for new sources of hair to import and expand our existing supply.

We would like to:

- 1. Find additional hair suppliers and make concentrated purchases every quarter.
- 2. Cooperate with organizations that collect hair donations and might have excess hair that is not being used. Through our purchase, our partner will be able to finance the rest of their activities.
- 3. Build a community of hairdressers who collect the hair, and thus they will receive supplemental profit.

Other Information	We are known as a reliable company, who periodically return to purchase from our partners. Our policy is to pay immediately, without extending credit or making installment payments.
Potential Partners	Hair suppliers, hair donation organizations, barbershop associations / barbershop owners, hair salons.
Target Countries	Eastern, Central, and Western European countries. (Some of Southern European countries have hair that does not compete with our quality requirements).

Company Name	Top Kitchen Ltd. (71564)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	<u>www.topk.co.il</u> <u>www.topkitchen.co.il</u>
Year of Establishment	2012
No. of Employees	15
Offer No.	147955
Interested in	Import/Representation/Franchisee
Summary of offer	Raw Materials for the Food Industry

We are one of the top companies in Israel specializing in import, distribution and marketing, with over 12 years of experience and a vast base of satisfied customers.

Our primary focus is on the import and distribution of raw materials for the food industry, particularly for the desert industry.

Among our customers are the leading companies on the Israeli market; coffee shops, ice cream parlors, restaurants, hotels and catering companies.

The quality of our products is at the highest level and the best in the world guarantee!

Potential Partners	Suppliers of raw materials and manufacturers for the food industry.
Target Countries	Europe, North America.

Company Name	<u>S. Segal Jerusalem Ltd.</u> (23352)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce:
	International Relations Division Email: chamber@chamber.org.il

Website	www.segalbaby.co.il
Year of Establishment	1935
No. of Employees	35
Offer No.	148049
Interested in	Import
Summary of offer	Children's and Babies' Furniture

Our company, established in 1935, has a strong history of importing leading international brands. Since 1960, we've expanded our offerings, specializing in children's and baby furniture.

Our main focus is on items such as closets, drawers, beds and desks, among others.

We are interested in expanding our activity for importing goods with factories manufacturing wooden products. We are looking for a factory which is also able to produce custom-made new models, in cooperation with our designer.

Potential Partners	Manufacturers, Agents.
Target Countries	Vietnam

JOINT VENTURES

Company Name	Daniella Lehavi (51265)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	www.daniellalehavi.com
Year of Establishment	1991
No. of Employees	50
Offer No.	147931
Interested in	Joint-Ventures

Summary	of offer
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We are a leather designer producing shoes, handbags, and other leather accessories. We design small quantities with careful attention to details and are looking for new factories to work and cooperate with.

Our aim is high-quality factories that can manufacture in accordance with our designs. We primarily work with soft leather and hand-dyed materials to create a natural feel for our products.

With nine stores in Israel and over 50 wholesale clients, primarily in the US, we also operate an online e-commerce platform for both the Israeli and US markets, which is growing continuously.

We are eager to expand and find new partners to collaborate with.

Potential Partners	Leather manufacturers, handbags and shoes factories.
Target Countries	Portugal, India, Italy, Spain.

IMPORT-EXPORT

Company Name	Vanilla Vida (78154)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: <u>chamber@chamber.org.il</u>
Website	www.vanillavida.com
Year of Establishment	2020
No. of Employees	27
Offer No.	147932
Interested in	Import-Export/Joint Venture/Franchisee
Summary of offer	Vanilla Based Products, Vanilla Cultivation, Vanilla Processing
Description of Offer	

We are a fast-growing agritech and food tech company, specializing in vertical integration for Vanilla cultivation in climate control greenhouses, along with Vanilla curing and processing for distributing vanilla-based products.

Among our services:

- R&D Vanilla Cultivation Farm
- Climate Control Greenhouses for Vanilla Cultivation
- Curing facility & automatic sorting system for Vanilla processing
- Co-manufacturing Vanilla Based Products Vanilla Extract, Vanilla Paste, Vanilla Powder

We create a sustainable impact by increasing the use of natural vanilla worldwide.

Potential Partners	Vanilla farmers, entrepreneurs, vanilla processors.
Target Countries	Uganda, Mexico, Madagascar, Japan.

Company Name	Idra-Mobile Ltd. (51638)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: <u>chamber@chamber.org.il</u>
Website	www.idra-mobile.co.il
Year of Establishment	2007
No. of Employees	3
Offer No.	147933
Interested in	Import-Export/Franchisee
Summary of offer	Spare Parts for Mobile Phones

Description of Offer

Our company specializes in dealing with original, brand-new spare parts for mobile phones, particularly for Apple and Samsung models. Our main focus is on LCDs.

We wish to establish business cooperation with the official agencies of the brands Apple and Samsung .

Additionally, we export brand-new original LCDs, with special emphasis on Samsung

models, to various destinations worldwide.	
Potential Partners	Apple and Samsung Agencies.
Target Countries	Europe, UK, USA.

Company Name	Y.D. Easy-Import Ltd. (72688)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: <u>chamber@chamber.org.il</u>
Website	www.iskazahav.co.il
Year of Establishment	2006
No. of Employees	5
Offer No.	148050
Interested in	Import-Export/Franchisee
Summary of offer	BBQ Charcoal, Fire Starters, BBQ Accessories, Firewood

From 2017 onwards, our main focus is importing and exporting charcoal, grills, and smokehouses.

Our main values are:

Service - we strive to give the best shopping experience.

Community & trust - everything we do is underpinned by building solid and positive relationships with our customers, suppliers, and business partners.

We would like to import and export BBQ charcoal, fire starters, BBQ accessories, firewood, and parallel-consuming brands for retail (food & non-food).

Other fruitful opportunities are welcome.

Potential Partners	Suppliers, manufacturers and distributors.
Target Countries	Worldwide