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BUSINESS OPPORTUNITIES FROM ISRAEL

April 2024

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to submit business offers for publication on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

| <i>Offer No.</i> | <i>Interested in</i> | <i>Subject</i> |
|-------------------------|--|---|
| 149559 | <i>Export</i> | <i>Cylinders, Locks, Cam Locks, Padlocks, Motorized Cylinders, Locking Solutions, Smart Lockers and Duplicated Keys</i> |
| 149560 | <i>Export/Cooperation/Representation</i> | <i>Fanless Servers for Harsh Environment Custom Compact Servers</i> |
| 143922 | <i>Export</i> | <i>Food Supplements for Memory and Cognition</i> |
| 143111 | <i>Export</i> | <i>Extremely Effective (99.9%) Anti-Pigeon Spike Unit</i> |
| 149561 | <i>Import</i> | <i>Mushrooms, Blueberries, Pineapples, Apples, Endives, Grapes, Kiwi, Shallots</i> |
| 149564 | <i>Import/Franchisee</i> | <i>Seeds and Grains, specifically Fonio Seeds</i> |
| 149569 | <i>Import/Representation/ Franchisee</i> | <i>Various Non-Alcoholic Beverage Categories</i> |
| 149562 | <i>Services/Cooperation</i> | <i>Personal Security, Close Protection, Special Operations and Crisis Management</i> |
| 149563 | <i>Services/Cooperation</i> | <i>International Shipping, Maritime and Air Freight Solutions, Customs Clearance, Logistics, Transportation and other related services</i> |

EXPORT

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| Company Name | Rav-Bariach Locking Products (RB-LOCKS) (78532) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.rb-locks.com |
| Year of Establishment | 2021 |
| No. of Employees | 100 |
| Offer No. | 149559 |
| Interested in | Export |
| Summary of offer | <i>Cylinders, Locks, Cam Locks, Padlocks, Motorized Cylinders, Locking Solutions, Smart Lockers and Duplicated Keys</i> |
| <u>Description of Offer</u> <p>Our company specializes in manufacturing residential and commercial doors, lock products and security solutions, ensuring that homes, businesses, and institutions remain safe and secure for half a century.</p> <p>With global presence in 50 countries across five continents, we target the needs of locksmiths and lock professionals for reliable total lock solutions in a varying range of security levels; high defense security, commercial and residential.</p> <p>Total Lock Solutions: We specialize in providing total lock solutions, offering a large and varied selection of products available to all locking needs and requirements.</p> <p>Within our product range, you will find multiple types of lock systems, cylinders, keys, locks, lock accessories and hardware.</p> <p>We offer a wide variety of professional support, locksmiths and professionals that are able to accurately offer the most relevant locking products and perfect solutions, strengthening their position when competing with large commercial and industrial projects.</p> | |
| Other Information | We are focused on the Balkan countries, former Soviet Union states, Italy, Greece, North America. |

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| Potential Partners | Lock distributors and locksmiths |
| Target Countries | Worldwide |

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| Company Name | Heptagon Systems (77889) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.heptagonsystems.com |
| Year of Establishment | 2015 |
| No. of Employees | 5 |
| Offer No. | 149560 |
| Interested in | Export/Cooperation/Representation |
| Summary of offer | Fanless Servers for Harsh Environment Custom Compact Servers |
| <p><u>Description of Offer</u></p> <p>Our company develops and manufactures embedded computer systems for harsh environments, specializing in designing high-end ruggedized fanless servers.</p> <p>Our products are used in a variety of industries and applications, such as AI, IoT, Edge Computing, Medical Instrumentation, In-Vehicle Computers, Industrial Automation and Video Surveillance, offering customization and ODM options to meet customer-specific needs.</p> <p>Since its establishment in 2015, our company has gained vast experience in the automotive and security industries.</p> | |
| Other Information | We are open to working with value-added distributors/ partners and system integrators. |
| Potential Partners | Distributors, system integrators and large end users. |
| Target Countries | Worldwide |

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| Company Name | Granalix Bio Technologies Ltd. (70131) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.granalix.com |
| Year of Establishment | 2013 |
| No. of Employees | 14 |
| Offer No. | 143922 |
| Interested in | Export |
| Summary of offer | Food Supplements for Memory and Cognition |
| <p><u>Description of Offer</u></p> <p>An Israeli biotech company founded by a senior researcher of degenerative brain diseases at Hadassah University Hospital and a worldwide expert in nanotechnology from Hebrew University of Jerusalem.</p> <p>The primary product developed by the company is groundbreaking and patented.</p> <p>Our product is a pomegranate seed oil and micro-absorption catalyst formulation packaged as a supplement pill. Pomegranate seed oil contains exceptionally high amounts of Omega 5 polyunsaturated fatty acid (punicic acid), one of the rarest and most powerful antioxidants found in nature.</p> <p>Studies suggest that our product:</p> <ul style="list-style-type: none"> • Supports Brain Health* • Support Cognitive Function* • Supports Mild Memory Problems Associated with Aging* <p>* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure or prevent any disease.</p> | |
| Potential Partners | Distributors of supplements and pharma products. |
| Target Countries | Worldwide |

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| Company Name | Yossi Finkelstein (67028) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: |

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| | International Relations Division Email: chamber@chamber.org.il |
| Website | www.fomoya.co.il |
| Year of Establishment | 2018 |
| No. of Employees | 1-10 |
| Offer No. | 143111 |
| Interested in | Export |
| Summary of offer | Extremely Effective (99.9%) Anti-Pigeon Spike Unit |
| <p><u>Description of Offer</u></p> <p>This revolutionary pigeon-detering spike unit possesses unique qualities; professionals have uniquely & expertly engineered this product to address avian infiltration tactics and provide better solutions for the deterrence of birds.</p> <p>Features:</p> <ul style="list-style-type: none"> • Extreme-Width (29cm) with full area coverage - leaves no room for pigeons to land on. • Advanced, super-effective (180 degrees, half-circle) uniquely engineered spike array design. • Highly dense spikes (2 cm) – narrow spaces prevent pigeons from penetrating. • Modularity - UNIQUE FEATURE: controllable width (20-29 cm) to match various surfaces. • Fast & easy installation: speedy installation with professional results, no experience needed for use! • The most cost-effective (75%) and installation-time-saving (75%) unit in the world compared to regular spike units. <p>The amazing results of this spike unit will give great satisfaction and ease of mind to both the professional installer and the amateur DIYer.</p> <p>We offer reasonable pricing, a high-quality product, and dedicated service.</p> | |
| Potential Partners | Distributors |
| Target Countries | US, Canada, UK, US Common Market, Australia |

IMPORT

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| Company Name | Bar Lakol Ltd. (75599) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | - |
| Year of Establishment | 1999 |
| No. of Employees | 20 |
| <i>Offer No.</i> | <i>149564</i> |
| <i>Interested in</i> | <i>Import/Franchisee</i> |
| Summary of offer | <i>Seeds and Grains, specifically Fonio Seeds</i> |
| <p><u>Description of Offer</u></p> <p>Our company is a fifth-generation family business for cereals and pulses. We supply raw materials to all the Israeli food sectors, including wholesalers and packaging companies that distribute the products to all the major supermarkets.</p> <p>We import seeds and grain products that are distributed among our partners and clients, mainly to supermarket chains and food markets.</p> <p>We aim to create interest in new health seeds, such as Fonio, which is still not familiar in the Israeli market. We are also open to other opportunities in this sector.</p> <p>We are looking for new supply sources from West Africa, specifically for Fonio seeds.</p> | |
| Potential Partners | Suppliers and manufacturers. |
| Target Countries | Africa |

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| Company Name | Regavim Alim Yerukim (77854) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.regavimalim.co.il |
| Year of Establishment | 2014 |
| No. of Employees | 60 |
| Offer No. | 149561 |
| Interested in | Import |
| Summary of offer | Mushrooms, Blueberries, Pineapples, Apples, Endives, Grapes, Kiwi, Shallots |
| <p><u>Description of Offer</u></p> <p>We are a fourth generation of farmers in Israel. We believe in crops from good soil and the agricultural products it provides: premium, fresh and quality products. We specialize in growing fresh herbs, spices, and leafy greens .</p> <p>Our line of products is based on the produce we grow, local procurement and independent import.</p> <p>We distribute country-wide fresh supplies of various kinds to the largest supermarket chains, stores, markets, etc.</p> <p>We are seeking new suppliers, growers, and distributors to expand our product range, specifically focusing on fresh mushrooms, blueberries, pineapples, apples, endives, grapes, kiwi, and shallots.</p> | |
| Potential Partners | Suppliers, farmers and distributors. |
| Target Countries | Mushrooms - China, South Korea Blueberries - Peru Pineapples- Costa Rica, Kenya, Dominican Republic Apples - Europe, USA Endives - Belgium, Holland Grapes - South Africa Kiwi - Greece, New Zealand Shallots - Europe, China |

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| Company Name | Adir Trade Ltd. (25293) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.adirltd.com/en |
| Year of Establishment | 2003 |
| No. of Employees | 20 |
| Offer No. | 149569 |
| Interested in | Import/Representation/Franchisee |
| Summary of offer | Various Non-Alcoholic Beverage Categories |
| <p><u>Description of Offer</u></p> <p>We are a young and dynamic company specializing in the development, import and distribution of unique beverages. Our product line includes a wide and interesting range of health, sports, and stimulating drinks from various countries around the world.</p> <p>We are a subsidiary of the second-largest manufacturer, importer, and distributor of alcohol and non-alcoholic drinks in Israel; partially owned by Heineken (40%).</p> <p>We are searching for new opportunities in order to expand our portfolio, such as:</p> <ul style="list-style-type: none"> • Protein drinks • Various Juices • Smoothies • Organic and whole meal drinks • Sparkling flavoured water • Carbonated soft drinks. | |
| Other Information | Today, following the success of our company, we are in the process of looking for potential suppliers with whom we can pave the way for mutually fruitful cooperation. |
| Potential Partners | Manufacturers and Suppliers. |
| Target Countries | Worldwide |

SERVICES/COOPERATION

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| Company Name | SCS Solutions Ltd. (58956) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.o-scs.com |
| Year of Establishment | 2012 |
| No. of Employees | 18 |
| Offer No. | 149562 |
| Interested in | Services/Cooperation |
| Summary of offer | Personal Security, Close Protection, Special Operations and Crisis Management |
| <p><u>Description of Offer</u></p> <p>We started as a close protection, personal security, and special operations company, providing high-end services. Our teams built trusting relationships with clients, becoming a one-stop shop for them. Eventually, we became our clients' families' "Fixers," consulting them on different security projects and problems.</p> <p>While working with HNWI & large corporate clients, those "problems" became more complex, and later on, we realized that other players in the industry would call it Crisis Management.</p> <p>To this day, our projects have started and ended with close and warm relationships. The success of each project has namely been achieved due to the trust that the client has placed in our company. This trust enabled us to apply an open-minded yet methodological approach to their security, productivity, and success.</p> | |
| Potential Partners | Risk management and security companies looking to offer services in the Middle East and Africa. |
| Target Countries | USA, Canada, Europe. |

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| Company Name | GLC-TLV Global Logistical Connections (77996) |
| Contact Person | Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il |
| Website | www.glc-inc.com/glc-tlv |
| Year of Establishment | 2023 |
| No. of Employees | 8 |
| Offer No. | 149563 |
| Interested in | Services/Cooperation |
| Summary of offer | International Shipping, Maritime and Air Freight Solutions, Customs Clearance, Logistics, Transportation and other related services. |
| <p><u>Description of Offer</u></p> <p>Our company offers international shipping, maritime and air freight solutions, customs clearance, logistics, transportation, and other related services. With a commitment to excellence and a proven track record, we stand ready to be your preferred logistics partner.</p> <p>We have fifteen years of experience on the Israeli market with guidelines and solutions for navigating cargo to/from.</p> <p>Our team of experienced professionals is dedicated to providing tailored solutions, fostering strong client relationships, and upholding the highest standards of service.</p> <p>Our advanced tracking systems and logistics management tools update our clients at every stage, providing real-time visibility into your cargo's journey.</p> <p>Our dedicated team works closely with our clients to design customized shipping solutions that align with their business goals. From documentation and customs clearance to warehousing and distribution, we offer end-to-end services tailored to your needs.</p> | |
| Potential Partners | Freight forwarder agencies, importers and exporters. |
| Target Countries | Worldwide |