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BUSINESS OPPORTUNITIES FROM ISRAEL

May 2023

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

Offer No.	Interested in	Subject
141217	<i>Export</i>	<i>Sports Nutrition and Functional Food</i>
141218	<i>Export/JV/Franchisee</i>	<i>IVD Tests Focusing on Respiratory Disease Diagnosis</i>
141219	<i>Export/Joint Ventures</i>	<i>Medical Food/Clinical Nutrition: Products and Know-how & Technology Transfer in the field of Ready for Use Liquid Nutrition Formulas (FSMP)</i>
141220	<i>Import-Export</i>	<i>Import: Basic Food Products Export: Canola Oil</i>
141221	<i>Import-Export</i>	<i>Organic and Vegan Products, Health Sector Food & Beverages, and Fine Special Food (ambient, chilled, frozen)</i>
141222	<i>Import</i>	<i>Cheese and Dairy Products</i>
141223	<i>Services/Joint Ventures/ Representation</i>	<i>Contract R&D Services, R&D Project Management, Government R&D Grants, Open Innovation Services Polymers, Plastics, Food Processing Technologies, Food Packaging, Hygiene Materials, Biopolymers, Plastic Recycling, 3D Printing Materials, Composites, Medical Coatings, Optical Fibers</i>
141224	<i>Joint Ventures</i>	<i>A New and Unique N99 Disposable Mask for Biological Events</i>
141225	<i>Services/Collaboration</i>	<i>Tourism: Hospitality and Lodging Services</i>
141226	<i>JV/Representation</i>	<i>Sugar, Soybean, Chicken and Wheat</i>

EXPORT & TECH. INQUIRIES

Company Name	Nano Food Ltd. (18720)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.builditallin.com
Year of Establishment	The company was established in 2009. It is part of the Meditrend Health Care group, which is active since 1988.
No. of Employees	25
Offer No.	141217
Interested in	Export
Summary of offer	Sports Nutrition and Functional Food
<p><u>Description of Offer</u></p> <p>Our company is the owner of a larger sports nutrition brand. It offers athletes whatever they need to support intense physical activity and achieve great results.</p> <p>Our specialized products include protein bars, protein powders, protein wafers, protein cookies, energy gels, protein water, functional drinks, and food supplements for athletes.</p> <p>The products are manufactured in the most advanced factories of Europe.</p> <p>Our whole product line is 100% vegetarian without bovine gelatin.</p> <p>Our bars are multiple layers, chewy, crunchy, delicious, low in sugar, high in protein, and available in a wide range of flavors.</p>	
Potential Partners	Importers, distributors, retailers, wholesalers, and brand owners who want to extend and distribute other brands.
Target Countries	Worldwide

Company Name	BMT Diagnostics Ltd. (58925)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.bmtiagnostics.com
Year of Establishment	2004
No. of Employees	15
Offer No.	141218
Interested in	Export/Joint Ventures/Franchisee
Summary of offer	IVD Tests Focusing on Respiratory Disease Diagnosis
<p><u>Description of Offer</u></p> <p>The company has been bringing innovative products to the marketplace by developing customer-friendly rapid diagnostic tests.</p> <p>The company's technological platforms reduce test performance complexity to a single step, making it simpler and more intuitive for the end user. It also improves the process of patient screening, shifting it from centralized labs to the point-of-care and self-use, thereby improving healthcare provision and HMO service quality.</p> <p>Having identified the need for more user-friendly and accurate rapid diagnostic tests, the company has developed and pioneered a first-of-its-kind of No-Step IVD integrated diagnostic devices that include Strep A, COVID-19 Ag, and Influenza A+B tests that greatly simplify rapid diagnostic testing.</p> <p>We also supply rapid tests for many additional infectious diseases, cardiac and cancer markers, fertility, urinalysis, drugs of abuse, and more.</p> <p>Our company is constantly expanding its product line by improving its existing products and adding novel ones to its portfolio.</p> <p>We are seeking importers and distributors in major territories for our current products.</p>	
Other Information	<p>We take pride in participating in the ongoing point-of-care diagnostics revolution, making rapid tests more accurate and simpler to use and supporting the transition of diagnostic tests from central labs to the physicians' offices and from there to patients' homes.</p> <p>We continuously strive to improve our products offering, paying close attention to our existing long-term customers' needs and feedback.</p>
Potential Partners	Importers, Distributors, HMO's, Clinics, Hospitals.
Target Countries	Europe

Company Name	Easy Line Ltd. (16341)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.easyline.co.il
Year of Establishment	2001
No. of Employees	20
Offer No.	141219
Interested in	Export/Joint Venture
Summary of offer	Medical Food/Clinical Nutrition: Products and Know-how & technology transfer in the field of Ready for Use Liquid Nutrition Formulas (FSMP) for various applications
<p>The company is a manufacturer (in UHT technology) and distributor of Ready to Use Liquid Nutrition Formulas (FSMP) for various applications.</p> <p>In 2002, after three years of extensive R&D, the company launched its first product in the Israeli market. Since then, the company has been dealing with its production, marketing & distribution.</p> <p>Despite the technological challenge, the company created a homogenous, stable, sustainable, palatable, and safely performing formula. All of our liquid products (for oral and enteral feeding) provide the total nutritional needs of the target users; they consist of all nutritional building blocks- proteins, carbohydrates, fats & oils, fibers, vitamins & minerals.</p> <p>The significant potential of this market and its proven expertise and success in this product line encourage the company to explore global opportunities, preferably achieved via collaboration with companies worldwide that are interested in expanding their business into medical food by setting up the brand and product line for their local market.</p> <p>We are looking for collaboration based on our know-how & technology transfer - we will provide a complete process package, technical support, and formulation adjustments to meet specific market needs. It will enable optimal penetration and expansion in this most promising market.</p>	
Other Information	The Clinical Nutrition Market is increasing rapidly: in 2019 Clinical Nutrition Market size was valued at around 51,000 USD million, with anticipated growth of over 8.1% CAGR from 2019 to 2025. Therefore, we believe in our products need and business potential worldwide.
Potential Partners	Distributors to hospitals and nursing homes, pharma or food supplement companies seeking expansion into emerging market via value-added product line.
Target Countries	Central and Eastern Europe, India, South Africa, China, Brazil, Chile, Colombia.

IMPORT-EXPORT INQUIRIES

Company Name	B. Bekurim Ltd. (77472)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Year of Establishment	2015
No. of Employees	15
Offer No.	141220
Interested in	Import-Export
Summary of offer	Import: Basic Food Products Export: Canola Oil
<p><u>Description of Offer</u></p> <p>Our company started its food business a year ago. Since then, we have exclusively signed a contract with a canola oil factory in Europe, which we import to Israel at the lowest price. It allowed us to close contracts with many chains and stores.</p> <p>We have purchasing power, and we are interested in expanding our activity and importing products such as:</p> <ul style="list-style-type: none"> - Basic food products, such as: sugar, preserves, pasta, legumes, nuts, etc. - Frozen fruits and vegetables, frozen chips, fresh fruits, and vegetables. - Fish - salmon, tuna, fillets of tilapia. - Disposable products, nylon products, hygiene products, and toilet products. - Dairy products and beverages. <p>We are open to any good and attractive food import proposal for us.</p> <p>We only consume Kosher Food and provide kosher services, which greatly reduces the cost.</p> <p>We can also export high-quality kosher canola oil everywhere and to every Jewish community worldwide.</p> <p>We are open to any cooperation. Contact us if you have any ideas or suggestions, and we will move forward.</p>	
Potential Partners	Suppliers, manufacturers, distributors.
Target Countries	Worldwide

Company Name	Green Field Foods Ltd. (35691)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.greenfield-organic.com
Year of Establishment	2005
No. of Employees	56
Offer No.	141221
Interested in	Import-Export
Summary of offer	Organic and Vegan Products, Health Sector Food & Beverages, and Fine Special Food (ambient, chilled, frozen)
<p><u>Description of Offer</u></p> <p>Our company is focused on importing and exporting organic food and beverages of the health sector. Our activity includes selling our brand and creating different items for the private label sector (wholesalers, chain stores, and private clients).</p> <p>All of our products are premium, among our products: 100% organic NFC juices, organic plant-based drinks, organic barley drinks, organic cakes, organic bread with one-year shelf life, organic oil spray, etc.</p> <p>The company imports organic and vegan products and is interested in cooperation on importing the products into the Israeli market.</p>	
Other Information	We provide all of the experience, knowledge, and supply chain. We can provide the finished product from A-Z with all the needed requirements. All our products can have private labels, both organic and conventional.
Potential Partners	Suppliers, manufacturers, distributors and major chain stores.
Target Countries	Import: Worldwide, especially Europe and the Middle East. Export: We are focused on the US market.

IMPORT INQUIRIES

Company Name	M.S Kaskad Ltd. (57667)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.kaskad.co.il
Year of Establishment	2008
No. of Employees	20
<i>Offer No.</i>	<i>141222</i>
<i>Interested in</i>	<i>Import</i>
Summary of offer	<i>Cheese and Dairy Products</i>
<p><u>Description of Offer</u></p> <p>Our company was founded in 2008 and focuses on importing, marketing, and distributing a large assortment of products such as cheeses, dairy products and more.</p> <p>We distribute our products to nearly 1,000 points of sale in the retail, institutional, and manufacturing markets throughout Israel and the Palestinian Authority.</p> <p>We have salespeople nationwide who provide services and solutions to all our customers.</p> <p>Our extensive experience of in-depth knowledge in the field of importing and marketing food products allows us to be at the forefront of the market in Israel.</p>	
Other Information	We are constantly working on increasing the volume and type of products we import.
Potential Partners	Manufacturers and Suppliers
Target Countries	EU Countries

JOINT VENTURES/RESPRESENTATION/ SERVICES

Company Name	Tecsolut Ltd. (66623)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.tecsolut.com
Year of Establishment	2008
No. of Employees	8
Offer No.	141223
Interested in	Services/Joint Ventures/Representation
Summary of offer	Contract R&D Services, R&D Project Management, Government R&D Grants, Open Innovation Services Polymers, Plastics, Food Processing Technologies, Food Packaging, Hygiene Materials, Biopolymers, Plastic Recycling, 3D Printing Materials, Composites, Medical Coatings, Optical Fibers.
<p><u>Description of Offer</u></p> <p>The company is a material and process innovator with diverse capabilities and experience in the areas of polymers, bio plastics, 3D printing, food processing, and chemistry.</p> <p>The company's scientists and engineers deliver customized solutions, working with customers and partners from a project's earliest conception to commercialization.</p> <p>Established in 2008, it has its own chemicals and plastics laboratories and a range of lab-scale and pilot-scale production equipment on which it has performed more than 70 New Product Development (NPD) and R&D projects at all stages of the Innovation Chain.</p> <p>Areas of Specialization:</p> <ul style="list-style-type: none"> • Hygiene materials • Food packaging • Food processing • 3D printing materials • Plastic recycling • Biopolymers • Composites • Medical Coatings • Optical fibers <p>The company seeks new R&D customers and strategic partners outside of Israel.</p>	

Other Information	The company is looking for collaborative projects with American, Canadian and European companies.
Potential Partners	<ul style="list-style-type: none"> • R&D service companies • Consulting companies in the field of chemistry, polymers, plastic and similar. • Medium and small industrial companies that have interest to outsource R&D services.
Target Countries	Canada, USA, Europe.

Company Name	Dea Research & Development Ltd. (36628)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.dea-rd.com
Year of Establishment	2004
No. of Employees	8
Offer No.	141224
Interested in	Joint Ventures
Summary of offer	A New and Unique N99 Disposable Mask for Biological Events
<p>Our company developed a new, unique N99 disposable mask for biological events. The mask's advantages are 99.8% filtration, a protection factor higher than 400, low breathing resistance, excellent user interface, and comfort.</p> <p>The design includes a pioneering innovation for ensuring tight-seal and high filtration capabilities, which is patent pending. A pleated design to increase surface area allows easier breathing, maximal filtration capacity, and compensation for facial movements that would otherwise jeopardize the integrity seal.</p> <p>Marketing potential: hospitals, laboratories, first responders, fire departments, army, medical emergency services, biological emergency reservoirs, industry, and civilian users.</p> <p>We are looking to commercialize our product by cooperation with producers.</p>	
Other Information	A registered patent in Israel, China, Japan, Singapore, Korea, USA. Europe - patent pending
Potential Partners	Manufacturers with abilities and knowledge of non-woven welding/disposable respiratory medical/industrial masks experience.
Potential Partners	USA, China, Japan, Korea, Singapore, Europe.

Company Name	David Hostel (75991)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.davidhostel.com
Year of Establishment	1970
No. of Employees	1-10
Offer No.	141225
Interested in	Services/Collaboration
Summary of offer	Tourism: Hospitality and Lodging Services
<p><u>Description of Offer</u></p> <p>Our hostel is a family business established in the seventies, with emphasis on personal treatment for each guest.</p> <p>The hostel has 12 furnished rooms, total occupancy of 25 guests with two equipped guest kitchens, cozy living room, patio, and private parking.</p> <p>The hostel is located in the center of Tiberias. It serves as an excellent base for star tours around the Sea of Galilee and the Golan region due to its proximity to the Sea of Galilee.</p> <p>The Tiberias and Galilee areas are in a boom of industrial and touristic development. Most of our guests are pilgrims and backpackers, individuals and groups.</p> <p>We offer accommodation services for employees and businesspersons working in the area, including long-term rental.</p>	
Potential Partners	Inbound tourism organizers, travel agents, backpackers, church leaders, bible school leaders, independent travelers, conference and event producers, and industrial and infrastructure entrepreneurs.
Target Countries	Worldwide

Company Name	Kimai Trading Ltd. (76433)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.kimai-trading.com
Year of Establishment	2021
No. of Employees	2
<i>Offer No.</i>	141226
<i>Interested in</i>	<i>Services/Joint Ventures/Representation</i>
Summary of offer	<i>Sugar, Soybean, Chicken and Wheat</i>
<p><u>Description of Offer</u></p> <p>The company provides consultancy and intermediation services between buyers and sellers. The company's CEO has more than 35 years of experience in business development and international trading.</p> <p>The company has extensive networking worldwide for different market segments: organic food, chicken paws, sugar, sunflower oil, soybean oil, pork meat, high tech, cyber and safe city, agriculture (urban and industrial), and water treatment solutions.</p> <p>We are looking for partners - suppliers and manufacturers of commodities to provide to our buyers all around the world.</p>	
Potential Partners	Suppliers and manufacturers of commodities.
Target Countries	Brazil